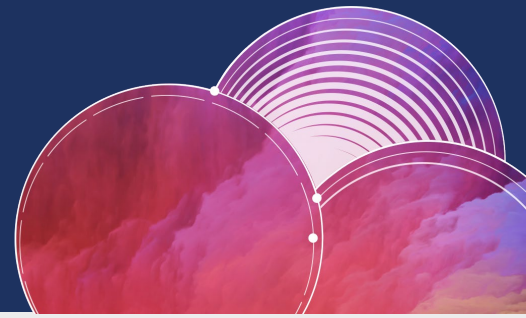


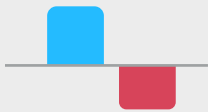
Managed Service

Free up internal resources and create business value by offloading management of your data security technologies and program to the experts.



IT'S A PEOPLE PROBLEM

Do you have the resources to build, deploy, manage, and continuously improve your data protection program and technologies? Most organizations struggle to hire and retain the right expertise. We can help.



There is less than **0%** unemployment in cybersecurity.¹



In 2023 there are **3.5M** reported global cyber security job vacancies, with more than **750K** of those positions in the U.S.²



By 2025, lack of talent or human failure will be responsible for **over half** of significant cyber incidents.¹

Customers around the world tell us: "We do not have enough people to operate and optimize our technology."

These stats are not new – we have been talking about the negative unemployment rate for years – the problem also is not going away. That is why Cloudrise exists. **As an extension of your team, we solve the "people-problem" and maximize the value of your security program and technologies.**

HOW WE SOLVE THE PEOPLE PROBLEM

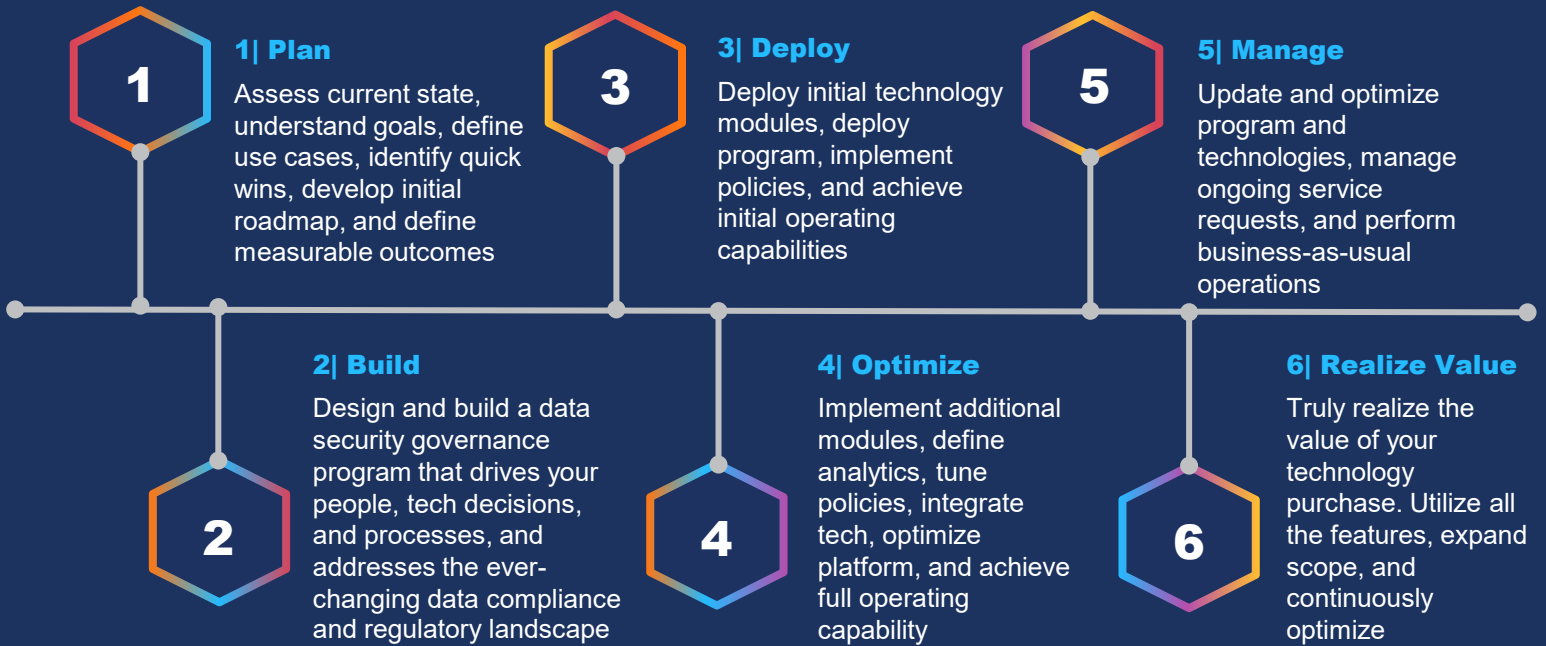
We have an extensive network, know how to cultivate great talent, and have a purpose-built program to train our US and UK-based team members to be the best data security experts in the world. With a focus solely on data-centric technologies, we provide our customers the talent, scale, and expertise to manage and evolve their data-centric program and technologies.

Benefits of Cloudrise as Your Managed Service Provider

- + End the vicious cycle of constantly looking for talent to run critical applications.
- + Leverage leading practices from similar industries and regulatory environments.
- + Work with a services provider who is focused solely on data instead of all-things cybersecurity.
- + Focus on your business while we protect your data.

HOW THE SERVICE WORKS

Once we understand your business use cases, we will develop a roadmap and then build, deploy, optimize, and manage your data security program and technologies so you can realize the utmost value from your purchase. We sell our services as 1 to 3-year subscriptions. Why? It's simple – map your services to your cloud-based subscriptions and then focus on your business...while we protect your data.



SUPPORTED TECHNOLOGIES

**Secure Access
Service Edge**



**Data Security
Posture Management**



**Cloud
Security**



CLoudRISE MANAGED SERVICE OFFERINGS

Whether your organizational needs and scope fit nicely in our **1st** Managed Service package, or you require flexibility and customization in the **2nd**, we offer scalable services to meet your business needs.

	Packages + Activities	Managed Service	Custom Managed Service
1	Packaged Netskope Managed Service for up to 10K users	✓	✓
	Named Service Delivery Manager (single point of contact)		
	Formal policy and tenant health reviews	✓	✓
	Remote Quarterly Business Reviews (QBRs)	✓	✓
	Guidance on best practice policy configuration and tuning	✓	✓
	Hands-on troubleshooting	✓	✓
	Hands-on upgrade and integration assistance	✓	✓
	Policy configuration and tuning activities	✓	✓
	1 st line through P1 ticket support	✓	✓
	Industry-wide best practice applied to operations	✓	✓
	Team redundancy for holiday, illness	✓	✓
	Future planning via Value Realization Plan (VRP)	✓	✓
2	Custom scope, services, and user quantity for selected data security applications scaled to customer requirements <i>(Applications supported include: Netskope, BigID, Zscaler & Cyera)</i>	✗	✓
	Named team of SMEs with Engagement Leader	✗	✓
	Onsite Quarterly Business Reviews (QBRs)	✗	✓
	Security governance planning & strategy sessions	✗	✓
	Evolving data security program based on customer needs, compliance and regulatory changes	✗	✓
	Roadmap for scope expansion	✗	✓

*NOTE: With both packages, changes in scope may result in additional fees

ABOUT CLOUDRISE

Cloudrise is a security services provider focused on protecting organizations' data — wherever it resides. On prem, in the cloud, or anyplace in between, Cloudrise is an extension of the team, tailoring our scalable service model to security needs across the entire data lifecycle. We build, deploy, optimize, and manage forward-thinking data security programs on market-leading platforms. With centers of excellence in Colorado and London, our experience spans industries, geographies, and organizational sizes, demonstrating the success of our innovative and proven security talent acquisition and retention solution.



CONTACT US: Customers: cloudrise.com/contact/ Partners: cloudrise.com/partners