

SASE

SOLUTION BRIEF — SECURE ACCESS SERVICE EDGE

Where Networking & Security Converge.



Reducing the number of technology platforms may sound straightforward but competing priorities between security and networking teams often make convergence into a Secure Access Service Edge (SASE) solution far more complex. Factors such as expanding data flows, a cloud-native and remote workforce, evolving threat actors, and organizational silos can make SASE adoption challenging—limiting value if not approached thoughtfully.

Why organizations should consider SASE



Client interest in **single-vendor SASE** more than doubled YoY. ¹



By 2027, **65% of new SD-WAN purchases will be part of a single-vendor SASE offering**, up from 20% in 2024. ²



Tools that reduce operational complexity, centralize control, & shift work to managed services are not “nice to have”—they are **structural responses to labor scarcity**. ³

¹[[channelfutures.com](#)] ²[[getsasewithsarah.com](#)] ³[[hughes.com](#)]

The time to move to SASE is **NOW!**

- 1** Remote & hybrid work is permanent
- 2** Zero Trust is becoming mandatory
- 3** Tool sprawl is unsustainable
- 4** VPNs are operationally broken at scale
- 5** Maintaining integrations and managing policies continue to be top challenges



Cloud-native from Day One, Netskope One was built to enable the convergence of cloud, data, and network security in a single platform. A perennial Gartner Magic Quadrant Leader, Netskope One solves your SASE and zero trust transformation challenges with one platform. Exclusive Networks’ global services team combines years of hands-on SASE implementation experience with certified Netskope engineers around the world to ensure successful outcomes.

We partner with *industry-leading* SASE vendors.



Deployment & Optimization Services



Converged Products
Web, Cloud & AI Security
Data Security
Networking
Analytics

Services are critical to SASE platform success



Implementation Services

Value-based Outcomes:

- ✓ Data and cloud security policies aligned to business needs
- ✓ Technology deployed and configured to initial use cases
- ✓ Training complete and communications program published
- ✓ Initial operating capability of your tech platform achieved



Post-Implementation

Optimization Services

Value-based Outcomes:

- ✓ Custom value realization plan (VRP) executed that defines the objectives and roadmap
- ✓ Security policies aligned to scope, industry and regulatory requirements - tuned to balance protection and user productivity
- ✓ Additional modules implemented and aligned to defined VRP policies
- ✓ **Full value of your technology deployment realized**

A successful platform implementation is about more than the tech – it's about tailoring the tech to organizations' business needs and optimizing its value.









netkope **SASE Services**

Cloud-native from Day 1, Netskope SASE capabilities were built in and for cloud security

Outcome-based services for Netskope One

-  **Converged Products**
 - Secure Access Service Edge
 - Secure Service Edge
 - Converged Access
 - Converged Gateway
 - Unified Data Security
-  **Networking**
 - Secure SD-WAN
 - Firewall-as-Service
 - Endpoint SD-WAN
 - Micro Branch
 - Device Intelligence
-  **Web, Cloud & AI Security**
 - Next-Gen Secure Web Gateway
 - Cloud Inline Security
 - Zero Trust Network Access
 - Firewall-as-Service
 - Enterprise Browser
 - Remote Browser Isolation
 - GenAI Security
 - Threat Protection
-  **Data Security**
 - Data Loss Prevention
 - Data Security Posture Management
 - Cloud Access Security Broker
 - SaaS Security Posture Management
-  **Analytics**
 - Advanced Analytics
 - Digital Experience Management



Secure access everywhere starts here.

Exclusive Networks implements and optimizes unified SASE platforms that combine Zero Trust, SD-WAN, data and cloud security. We simplify complexity, accelerate adoption, and keep your data and network secure and optimized as your business evolves.

**We believe SERVICES matter as much as platforms...
Or more.**