

# SASE

**SOLUTION BRIEF — SECURE ACCESS SERVICE EDGE**

## Where Networking & Security Converge.



Reducing the number of technology platforms may sound straightforward but competing priorities between security and networking teams often make convergence into a Secure Access Service Edge (SASE) solution far more complex. Factors such as expanding data flows, a cloud-native and remote workforce, evolving threat actors, and organizational silos can make SASE adoption challenging—limiting value if not approached thoughtfully.

### **Why organizations should consider SASE**



Client interest in **single-vendor SASE** more than doubled YoY. <sup>1</sup>



By 2027, **65% of new SD-WAN purchases will be part of a single-vendor SASE offering**, up from 20% in 2024. <sup>2</sup>



**Tools** that reduce operational complexity, centralize control, & shift work to managed services are not “nice to have”—they are **structural responses to labor scarcity**. <sup>3</sup>

<sup>1</sup>[[channelfutures.com](https://www.channelfutures.com)] <sup>2</sup>[[getsasewithsarah.com](https://www.getsasewithsarah.com)] <sup>3</sup>[[hughes.com](https://www.hughes.com)]

### The time to move to **SASE** is NOW!

- 1** Remote & hybrid work is permanent
- 2** Zero Trust is becoming mandatory
- 3** Tool sprawl is unsustainable
- 4** VPNs are operationally broken at scale
- 5** Maintaining integrations and managing policies continue to be top challenges



**Power the future of work with Prisma SASE** from Palo Alto Networks, a comprehensive SASE solution that protects all your users, apps, data and devices to deliver best-in-class security, exceptional user experiences and resilient, simplified operations. Exclusive Networks’ global services team combines years of hands-on SASE implementation experience with ASP-certified Palo Alto engineers around the world to ensure successful outcomes.

# We partner with industry-leading SASE vendors.



## Deployment & Optimization Services



Prisma Access

SD-WAN

Cloud Security / AI Ops

Zero Trust Network Access

## Services are critical to SASE platform success

### Implementation Services

#### Value-based Outcomes:

- ✓ Data and cloud security policies aligned to business needs
- ✓ Technology deployed and configured to initial use cases
- ✓ Training complete and communications program published
- ✓ Initial operating capability of your tech platform achieved

### Post-Implementation

### Optimization Services

#### Value-based Outcomes:





- ✓ Custom value realization plan (VRP) executed that defines the objectives and roadmap
- ✓ Security policies aligned to scope, industry and regulatory requirements - tuned to balance protection and user productivity
- ✓ Additional modules implemented and aligned to defined VRP policies
- ✓ **Full value of your technology deployment realized**

**A successful platform implementation is about more than the tech – it's about tailoring the tech to organizations' business needs and optimizing its value.**



*An excellent choice for securing traditional or hybrid workforce applications and data at the edge*

## **Outcome-based services for Prisma SASE**

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|  <p><b>Prisma Access</b></p> <ul style="list-style-type: none"><li>• Prisma Access Browser</li><li>• Firewall-as-a-Service</li><li>• DNS Security</li><li>• Secure Web Gateway</li><li>• Advanced Threat</li><li>• Data Loss Prevention</li><li>• Cloud Access Security Broker</li><li>• Zero Trust Network Access</li><li>• Global Points of Presence</li></ul> |  <p><b>SD-WAN</b></p> <ul style="list-style-type: none"><li>• Application-Aware routing</li><li>• Wide Area Network Path Optimization</li><li>• Dynamic Bandwidth Allocation</li><li>• On-Ramp to Prisma Access</li><li>• Zero-Touch Provisioning</li><li>• CloudBlades (API integrations with third parties)</li></ul> |  <p><b>Cloud Security / AI Ops</b></p> <ul style="list-style-type: none"><li>• Unified policy engine</li><li>• AI/ML analytics</li><li>• Proactive Issue resolution</li><li>• Dashboards</li><li>• Role-based Access Control</li></ul><br> <p><b>ZTNA 2.0</b></p> <ul style="list-style-type: none"><li>• Identity/Context-Based Access</li><li>• App-Level Segmentation</li><li>• Continuous Trust Verification</li><li>• Least Privilege Enforcement</li><li>• Integration into Prisma Access</li></ul> |
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### **Secure access everywhere starts here.**

Exclusive Networks implements and optimizes unified SASE platforms that combine Zero Trust, SD-WAN, data and cloud security. We simplify complexity, accelerate adoption, and keep your data and network secure and optimized as your business evolves.

**We believe SERVICES matter as much as platforms...  
Or more.**