

# SASE

SOLUTION BRIEF — SECURE ACCESS SERVICE EDGE

## Where Networking & Security Converge.



Reducing the number of technology platforms may sound straightforward but competing priorities between security and networking teams often make convergence into a Secure Access Service Edge (SASE) solution far more complex. Factors such as expanding data flows, a cloud-native and remote workforce, evolving threat actors, and organizational silos can make SASE adoption challenging—limiting value if not approached thoughtfully.

### Why organizations should consider SASE



Client interest in **single-vendor SASE** more than doubled YoY. <sup>1</sup>



By 2027, **65% of new SD-WAN purchases will be part of a single-vendor SASE offering**, up from 20% in 2024. <sup>2</sup>



**Tools** that reduce operational complexity, centralize control, & shift work to managed services are not “nice to have”—they are **structural responses to labor scarcity**. <sup>3</sup>

<sup>1</sup>[[channelfutures.com](#)] <sup>2</sup>[[getsasewithsarah.com](#)] <sup>3</sup>[[hughes.com](#)]

### The time to move to **SASE** is NOW!

- 1 Remote & hybrid work is permanent**
- 2 Zero Trust is becoming mandatory**
- 3 Tool sprawl is unsustainable**
- 4 VPNs are operationally broken at scale**
- 5 Maintaining integrations and managing policies continue to be top challenges**



**Built for a cloud-first world** to protect data, users, and applications everywhere, the Zscaler Zero Trust Exchange secures user, workload, and device communications over any network, anywhere. Exclusive Networks’ global services team combines years of hands-on SASE implementation experience with certified Zscaler engineers around the world to ensure successful outcomes.

# We partner with industry-leading SASE vendors.



## Deployment & Optimization Services



Internet Access  
Private Access  
Digital Experience Management  
Zero Trust SD-WAN

## Services are critical to SASE platform success

### Implementation Services

#### Value-based Outcomes:

- ✓ Data and cloud security policies aligned to business needs
- ✓ Technology deployed and configured to initial use cases
- ✓ Training complete and communications program published
- ✓ Initial operating capability of your tech platform achieved

### Post-Implementation

### Optimization Services

#### Value-based Outcomes:

- ✓ Custom value realization plan (VRP) executed that defines the objectives and roadmap
- ✓ Security policies aligned to scope, industry and regulatory requirements - tuned to balance protection and user productivity
- ✓ Additional modules implemented and aligned to defined VRP policies
- ✓ **Full value of your technology deployment realized**

**A successful platform implementation is about more than the tech – it's about tailoring the tech to organizations' business needs and optimizing its value.**



**Powered by the Zero Trust Exchange, it was built for a cloud-first world to protect data, users, and applications everywhere**

## **Outcome-based services for Zscaler SASE**



### **Zscaler Internet Access**

- SWG & CASB Inline/API
- TLS/SSL Inspection
- Unified DLP & Advanced Threat
- Remote Browser Isolation
- Cloud Firewall + DNS Security
- Cloud Browser Isolation
- NSS Log Streaming
- Digital Experience Monitoring for User, App, and Network



### **Zscaler Private Access**

- Universal Zero Trust Network Access
- Secure Private Access
- Application Discovery
- App segmentation by design
- Identity and device posture enforcement
- Continuous authentication
- Browser-Based Access
- Least-privileged access enforcement



### **Digital Experience Management**

- End-to-end traffic visibility
- Endpoint, network, & app telemetry
- AI-enabled troubleshooting & Root Cause Analysis
- Synthetic monitoring
- Experience scoring and alerting
- Visibility for SaaS / Private Applications



### **Zero Trust SD-WAN**

- Direct-to-cloud Zero Trust Connectivity
- Limit lateral movement through branch and data center connectivity
- SSE on-ramp
- IoT/OT discovery, classification, and segmentation
- Global scale with local enforcement



## **Secure access everywhere starts here.**

Exclusive Networks implements and optimizes unified SASE platforms that combine Zero Trust, SD-WAN, data and cloud security. We simplify complexity, accelerate adoption, and keep your data and network secure and optimized as your business evolves.

**We believe SERVICES matter as much as platforms...**

**Or more.**